### VOICES FOR CHILDREN A NONPROFIT ORGANIZATION

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To The Board of Directors Voices For Children A Nonprofit Organization

### **Independent Auditor's Report**

We have audited the accompanying statements of financial position of Voices For Children, A Nonprofit Organization, as of June 30, 2012 and 2011, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Voices For Children as of June 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

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An Accountancy Corporation

November 1, 2012

### VOICES FOR CHILDREN A NONPROFIT ORGANIZATION STATEMENTS OF FINANCIAL POSITION JUNE 30, 2012 AND 2011

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	2012			2011
ASSETS				
CURRENT ASSETS  Cash (Notes 3 and 5)  Marketable Securities (Notes 4 and 5)  Unconditional Promises to Give (Note 6)  Accounts Receivable (Note 7)  Prepaid Expenses	\$	454,819 935,560 126,325 141,430 52,489 1,710,623	\$	687,065 941,039 110,000 29,543 28,466
PROPERTY AND EQUIPMENT (Note 9)		141,860		175,619
OTHER ASSETS Rent Deposit TOTAL ASSETS		29,025 1,881,508	_	29,025 2,000,757
LIABILITIES AND NET ASSE				
CURRENT LIABILITIES Accrued Expenses (Note 10) Deferred Rent Deferred Revenue		255,541 114,886 128,545		213,787 104,475 270,271
TOTAL LIABILITIES		498,972		588,533
NET ASSETS Unrestricted Temporarily Restricted (Note 14)		1,266,317 116,219 1,382,536		1,256,968 155,256 1,412,224
TOTAL LIABILITIES AND NET ASSETS	\$	1,881,508	\$	2,000,757

# VOICES FOR CHILDREN A NONPROFIT ORGANIZATION STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2012

	UNF	RESTRICTED	IPORARILY STRICTED		TOTAL
REVENUES Gifts and Contributions Special Events (Note 13)	\$	1,464,829	\$ 77,048	\$	1,541,877
(Includes \$403,431 of Expenses) Government Funding		1,231,030 450,600	-		1,231,030 450,600
Contributed Goods, Services, and Facilities Net Realized/Unrealized Loss on		63,620	-		63,620
Marketable Securities Interest and Dividends		(29,129) 26,242	13		(29,129) 26,255
		3,207,192	77,061	ir.	3,284,253
Net Assets Released From Temporary Restrictions		116,098	(116,098)		-
Total Revenue		3,323,290	(39,037)		3,284,253
EXPENSES					
Program Management and General Fundraising		2,595,256 134,584 584,101	-		2,595,256 134,584 584,101
Total Expenses		3,313,941	=		3,313,941
CHANGE IN NET ASSETS		9,349	(39,037)		(29,688)
NET ASSETS - BEGINNING OF YEAR		1,256,968	 155,256		1,412,224
NET ASSETS - END OF YEAR	\$	1,266,317	\$ 116,219	\$	1,382,536

## VOICES FOR CHILDREN A NONPROFIT ORGANIZATION STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2011

	UNR	ESTRICTED	IPORARILY STRICTED	-	TOTAL
REVENUES					
Gifts and Contributions Special Events (Note 13)	\$	1,418,093	\$ 107,470	\$	1,525,563
(Includes \$368,724 of Expenses)		887,459	-		887,459
Government Funding Contributed Goods, Services, and		420,184	-		420,184
Facilities		95,894	-		95,894
Net Realized/Unrealized Gain on		,-			,
Marketable Securities		30,376	_		30,376
Interest and Dividends		19,723	201		19,924
	a <del> </del>	2,871,729	107,671	-	2,979,400
Net Assets Released From					
Temporary Restrictions		173,429	(173,429)		-
Total Revenue	-	3,045,158	(65,758)		2,979,400
EXPENSES					
Program		2,123,895	-		2,123,895
Management and General		100,245	:-		100,245
Fundraising		547,940	-		547,940
Total Expenses	0	2,772,080	-		2,772,080
CHANGE IN NET ASSETS		273,078	(65,758)		207,320
NET ASSETS - BEGINNING OF YEAR		983,890	221,014		1,204,904
NET ASSETS - END OF YEAR	\$	1,256,968	\$ 155,256	\$	1,412,224

### VOICES FOR CHILDREN A NONPROFIT ORGANIZATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2012

	_P	ROGRAM	ANAGEMENT ND GENERAL	FUN	IDRAISING	_	TOTAL
EXPENSES							
Children's Assistance	\$	30,684	\$ .=	\$	-	\$	30,684
Contributed Goods		14,356	-		<u> </u>		14,356
Credit Card Discount Fees		-	-		4,873		4,873
Dues & Subscriptions		16,440	4,647		4,143		25,230
Employee Benefits		127,902	1,895		30,169		159,966
Equipment & Maintenance		24,338	73		1,546		25,957
Food & Site Rental		20,648	-		7,561		28,209
Insurance		13,877	_		-		13,877
Materials		12,140	e-		4,090		16,230
Mileage & Meals		86,143	3,363		4,796		94,302
Office Supplies		17,336	280		718		18,334
Payroll Taxes		123,632	7,389		31,803		162,824
Postage		4,336	105		7,337		11,778
Printing		17,538	4,699		15,768		38,005
Professional Services		57,619	10,272		33,637		101,528
Recognition Awards		5,831	( <del>-</del>		-		5,831
Rent		333,754	6,803		22,928		363,485
Salaries		1,593,777	91,903		404,088		2,089,768
Staff Development		1,814	-		2,400		4,214
Telephone		17,767	1,193		1,160		20,120
Temporary Services		1,684	145		·-		1,829
Workers' Compensation		22,499	693		3,150		26,342
TOTAL EXPENSES BEFORE OTHER							
EXPENSES		2,544,115	133,460		580,167		3,257,742
Depreciation	-	51,141	1,124		3,934		56,199
TOTAL EXPENSES	\$	2,595,256	\$ 134,584	\$	584,101	\$	3,313,941

### VOICES FOR CHILDREN A NONPROFIT ORGANIZATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2011

	PR	ROGRAM		NAGEMENT O GENERAL	FUNI	DRAISING		TOTAL
EMPENCES	-						-	
EXPENSES	Φ	25.202	Ф		¢.		d.	25 202
Children's Assistance	\$	25,392	\$	-	\$	-	\$	25,392
Contributed Goods		51,077		-		-		51,077
Credit Card Fees		3,361		-		10		3,371
Dues & Subscriptions		6,520		2,419		2,280		11,219
Employee Benefits		90,162		4,058		19,982		114,202
Equipment & Maintenance		15,886		36		3,370		19,292
Food & Site Rental		13,259		8 <del></del>		6,541		19,800
Insurance		15,089		1. <del>-</del>		-		15,089
Materials		4,625		109		12,577		17,311
Mileage & Meals		62,011		-		4,151		66,162
Office Supplies		15,377		:-		=		15,377
Payroll Taxes		109,219		6,099		33,677		148,995
Postage		5,257		370		5,625		11,252
Printing		18,424		500		13,473		32,397
Professional Services		27,810		13,676		22,817		64,303
Recognition Awards		6,960				245		7,205
Rent		331,973		3,340		23,384		358,697
Salaries		1,233,991		67,027		391,688		1,692,706
Staff Development		3,794		-		-		3,794
Telephone		16,838		1,069		421		18,328
Temporary Services		982		300		-		1,282
Workers' Compensation		17,186		713		3,993		21,892
TOTAL EXPENSES BEFORE OTHER			-		/			
EXPENSES		2,075,193		99,716		544,234		2,719,143
Depreciation		48,702		529		3,706	0	52,937
TOTAL EXPENSES	\$	2,123,895	\$	100,245	\$	547,940	\$	2,772,080

## VOICES FOR CHILDREN A NONPROFIT ORGANIZATION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2012 AND 2011

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		2012		2011
CASH FLOWS (USED)/PROVIDED BY OPERATING ACTIVITIES Change in Net Assets	\$	(29,688)	\$	207,320
ADJUSTMENTS TO RECONCILE CHANGE IN NET ASSETS TO				
NET CASH (USED)/PROVIDED BY OPERATING ACTIVITIES Depreciation		56,199		52,937
Net Realized/Unrealized Gain/(Loss) on Marketable Securities		29,129		(30,376)
Donations of Marketable Securities Included in Gifts and Contributions		(250,397)		(389,924)
Change in Operating Assets and Liabilities:		(200,000)		(0 0 0 )
Unconditional Promises to Give		(16,325)		12,069
Accounts Receivable		(111,887)		98,333
Prepaid Expenses		(24,023)		(13,396)
Accrued Expenses		41,754		64,889
Deferred Rent		10,411		19,224
Deferred Revenue	n	(141,726)		240,046
		(406,865)		53,802
NET CASH (USED)/PROVIDED BY OPERATING ACTIVITIES		(436,553)		261,122
CASH FLOWS PROVIDED/(USED) BY INVESTING ACTIVITIES				
Proceeds on Sale of Marketable Securities		230,801		404,638
Purchase of Marketable Securities		(4,054)		(508,818)
Purchase of Property and Equipment		(22,440)		(11,128)
		204,307		(115,308)
NET (DECREASE)/INCREASE IN CASH		(232,246)		145,814
CASH, BEGINNING		687,065		541,251
CASH, ENDING	\$	454,819	\$	687,065
			-	
SUPPLEMENTAL DISCLOSURES				
Interest Paid	\$	<u> </u>	\$	->
Taxes Paid	\$	:-	\$	<b>-</b> 9

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#### NOTE 1 ORGANIZATION

Voices For Children (the "Organization") was incorporated as a nonprofit organization under Section 501(c)(3) of the Internal Revenue Code and under the laws of the State of California on August 12, 1982. The Organization operates the only San Diego Court Appointed Special Advocate (CASA) program in the county, which trains and supervises community volunteers who are advocates for abused and neglected children in juvenile court. These volunteers undergo an extensive training program before being assigned cases involving abused children. The volunteers act as fact finders for the judges, providing the information needed to make life altering decisions for these children.

### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting - The financial statements have been prepared using the accrual method in conformity with generally accepted accounting principles.

Basis of Presentation - The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash - The Organization considers financial instruments with a fixed maturity date of less than three months to be cash equivalents.

Marketable Securities - Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values as quoted by market exchanges in the statement of financial position. Unrealized and realized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

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### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurement - The Organization has adopted accounting standards consistent with the FASB codification which defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements for all financial assets and liabilities.

Property and Equipment - The Organization capitalizes property and equipment in excess of \$500. Property and equipment are carried at cost. Contributed property and equipment is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. Depreciation is computed using the straight-line method of depreciation over the assets' estimated useful lives of five to seven years. Maintenance and repairs are charged to the expense as incurred; major renewals and betterments are capitalized. When items of property and equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

Deferred Revenue - Revenues received in advance of a special event are deferred. The revenues are recognized when the event occurs.

Contributions - Contributions received are considered to be unrestricted and available for general use unless designated by the donor for a specific purpose. All donor-restricted support is reported as an increase in temporarily restricted net assets. When a restriction expires, (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Contributed Goods, Services and Facilities – The Organization has received substantial donations of goods, professional services and use of facilities. The donations are valued at their fair value at the date of donation and are reported as unrestricted support unless explicit donor stipulations specify how donated assets must be used. The Organization recognizes the value of contributed services received if such services create or enhance nonfinancial assets or requires specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not contributed. The Organization benefited from donated professional services totaling \$3,875 and \$19,503 for the years ended June 30, 2012 and 2011 respectively. The Organization also received the use of donated facilities valued at \$23,328 for the years ended June 30, 2012 and 2011.

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### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

An integral component of the Organization's work with foster children is its network of over 800 volunteers. Many volunteers dedicate several hours each month to their activities with foster children and the Organization tracks their reported hours. For fiscal years ending June 2012 and 2011, the combined donated hours reported by all the Organization volunteers totaled 55,628 and 53,538, respectively. The value of these hours is substantial, as the Bureau of Labor Statistics values similar services in California at \$24.18 per hour as of 2012, the most recent data available. These volunteers are highly trained and closely supervised in their court advocacy and assessment activities; however, they do not meet the criteria under generally accepted accounting principles to be recorded as donated services.

Functional Allocation of Expenses - The Organization allocates its expenses on a functional basis among its various programs and support services. Expenditures which can be identified with a specific program or support service are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized, and estimates made by the Organization's management.

Income Taxes - The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and did not conduct unrelated business activities. Therefore, no provision has been made for federal income taxes in the accompanying financial statements.

The Organization does not believe it has any taxable unrelated business income and does not have any uncertain tax positions in its returns, accordingly, the Organization had not accrued interest or penalties related to uncertain tax positions. The Organization files tax returns in the U.S. Federal jurisdiction and the State of California. The Organization is no longer subject to U.S. and California examinations by tax authorities for years before 2008 and 2007.

#### NOTE 3 CASH

The Organization maintains its cash in two national commercial banks. Accounts at these institutions are at least partially insured by the Federal Deposit Insurance Corporation (FDIC). At June 30, 2012 and 2011, the Organization had approximately \$0 and \$265,000, respectively, in excess of their insured limits at the financial institutions. The Organization has not experienced any losses in such accounts. Management believes that the Organization is not exposed to any significant credit risk with respect to its cash.

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### NOTE 3 CASH (Continued)

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	2012	2011
Unrestricted Cash	\$ 418,600	\$ 641,809
Temporarily Restricted Cash	36,219	45,256
Total Cash	\$ 454,819	\$ 687,065

The temporarily restricted accounts have donor restrictions on their use and cannot be used for the Organization's operational expenses.

#### NOTE 4 MARKETABLE SECURITIES

Marketable securities consist of the following:

<u>2012</u>	Cost		Cost Fair Valu		
Bond Funds	\$	887,344	\$	886,199	
Equity Funds		52,249		49,361	
• •	\$	939,593	\$	935,560	
<u>2011</u>		Cost		air Value	
Bond Funds	\$	886,806	\$	890,470	
Equity Funds		51,057		50,569	
Equity 1 unus					
Equity Funds	\$	937,863	\$	941,039	

The following schedules summarize the investment income and its classification for the years ended June 30, 2012 and 2011. All investment income was unrestricted.

			2011
\$	25,970	\$	16,792
	(29,129)		30,376
\$	(3,159)	\$	47,168
10000	\$	(29,129)	(29,129)

#### NOTE 5 DESIGNATED CASH AND MARKETABLE SECURITIES

A reserve of cash and marketable securities was designated during the 1997 fiscal year by the board of directors as an emergency fund for operational expenses. For the years ending June 30, 2012 and 2011, this reserve amounted to approximately \$898,000 and \$885,000, respectively, which is included in the cash and marketable securities.

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#### NOTE 6 UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are recognized as revenues and a corresponding asset depending on the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Unconditional promises to give consist of the following at June 30:

	2012	2011
Unconditional Promises to Give	\$ 126,325	\$ 110,000
Less: Discount	-	-
	\$ 126,325	\$ 110,000

Unconditional promises to give due in one to five years are discounted at 3%.

The following is a schedule by years of future receipts for unconditional promises to give together with their present value as of June 30:

2013 \$ 126,325

#### NOTE 7 ACCOUNTS RECEIVABLE

Accounts receivable consists of grant receivables from the San Diego Superior Court for the salaries of certain program employees and other receivables related to special events. \$43,067 and \$28,543 was due from the San Diego Superior Court as of June 30, 2012 and 2011, respectively. An allowance for doubtful accounts is accounted for using the specific identification method and uncollectible accounts are written-off after all collection attempts have been exhausted. Management believes that all accounts receivable were collectible as of June 30, 2012 and 2011, therefore no allowance has been recorded.

### NOTE 8 FAIR VALUE MEASUREMENT

The Organization adopted the methods of fair value measurement to value its financial assets. Fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels has been established, which are described below:

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### NOTE 8 FAIR VALUE MEASUREMENT (Continued)

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

Financial assets and liabilities carried at fair value at June 30, 2012 and 2011 are classified below in one of three categories described above. The table below presents the balances of assets measured at fair value on a recurring basis.

Assets	2012	2012	2012	2012
	Level 1	Level 2	Level 3	Total
Marketable Securities	\$ 935,560	\$ -	\$ -	\$ 935,560
Assets	2011	2011	2011	2011
	Level 1	Level 2	Level 3	Total
Marketable Securities	\$ 941,039	\$ -	\$ -	\$ 941,039

The investments in marketable securities are valued at market prices in active markets and are classified as Level 1.

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### NOTE 9 PROPERTY AND EQUIPMENT

Major categories of property and equipment are summarized as follows:

		Balance						Balance
	Ju	ly 1, 2011	A	dditions	Dis	posals	Jun	ne 30, 2012
Computers	\$	228,793	\$	3,472	\$	-	\$	232,265
Office Furniture and Equipment		80,705		18,967		-		99,672
Phone System		46,223		=		=		46,223
•	\$	355,721	\$	22,439	\$	-		378,160
Accumulated Depreciation								(236,300)
•							\$	141,860
		Balance						Balance
		Balance ly 1, 2010	A	dditions	Dis	posals		Balance ne 30, 2011
Computers				dditions 7,961	Dis	posals -		
	Ju	ly 1, 2010	-			•	Jun	ne 30, 2011
Office Furniture and Equipment	Ju	ly 1, 2010 220,832	-	7,961		•	Jun	228,793
	Ju	ly 1, 2010 220,832 77,538	-	7,961		•	Jun	228,793 80,705
Office Furniture and Equipment	Ju	ly 1, 2010 220,832 77,538 46,223	\$	7,961 3,167	\$	•	Jun	228,793 80,705 46,223

Depreciation expense was \$56,198 and \$52,937 for the years ended June 30, 2012 and 2011, respectively.

### NOTE 10 ACCRUED EXPENSES

Accrued expenses consist of the following:

	2012	2011
Accrued Payables	\$ 148,319	\$ 118,261
Accrued Vacation	107,222	95,526
	\$ 255,541	\$ 213,787

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#### NOTE 11 LINE OF CREDIT

The Organization has a line of credit for \$100,000 with California Bank & Trust. The Organization has drawn \$0 against this line as of June 30, 2012 and 2011. The line of credit is collateralized by substantially all of the assets of the Organization. The interest rate on the line is prime (3.25% at June 30, 2012 and 2011) plus 1%. The line of credit matured on September 30, 2012.

#### NOTE 12 RETIREMENT PLAN

The Organization maintains a tax deferred retirement plan qualified under Section 403(b) of the Internal Revenue Code. Eligible employees may contribute a percentage of their compensation to the plan. The Organization does not make contributions to the plan.

While the Organization expects to continue the plan indefinitely, it has reserved the right to modify, amend, or terminate the plan. In the event of termination, the entire amount contributed under the plan must be applied to the payment of benefits to the participants or their beneficiaries.

#### **NOTE 13 SPECIAL EVENTS**

Special events revenues and expenses are directly related to fundraising and consist of the following:

ionowing.	2012			2011
Revenue				
Starry Night	\$	1,004,015	\$	840,984
Makua		186,031		153,787
Golf Tournament		178,724		130,940
Wine Party		173,319		51,625
Other Fundraisers		92,372		78,847
		1,634,461		1,256,183
Expenses				
Starry Night		228,422		222,325
Makua		48,451		66,532
Golf Tournament		38,913		44,366
Wine Party		59,816		10,034
Other Fundraisers		27,829		25,467
	***************************************	403,431		368,724
Special Events Income	\$	1,231,030	\$	887,459

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#### NOTE 14 TEMPORARILY RESTRICTED NET ASSETS

Temporary restricted net assets consists of the following at June 30, 2012 and June 30, 2011:

	2012		2011
Other Pledges Receivable	\$	80,000	\$ 60,000
Children's Assistance Fund		36,219	45,256
Pledges Receivable Restricted for Fundraising		-	50,000
-	\$	116,219	\$ 155,256

#### **NOTE 15 COMMITMENTS**

The Organization has entered into an operating lease for office space that expires in November 2016. Rent expense for 2012 and 2011 was \$363,485 and \$339,473, respectively; which includes \$23,328 and \$23,328 of donated office space from the Juvenile Court for the years ended June 30, 2012 and 2011, respectively. The Organization expects that the Juvenile Court will make such in-kind donations in the future.

The Organization also leases equipment under an operating lease that extends through June 2013. Payments under this lease are approximately \$339 per quarter.

Minimum future payments under non-cancelable operating leases, in aggregate, having remaining terms in excess of one year for the years ended June 30 are as follows:

2013	\$ 313,089	
2014	321,086	
2015	360,219	
2016	371,028	
2017	156,495	
	\$ 1,521,917	

### NOTE 16 SUBSEQUENT EVENTS

Management has evaluated subsequent events through November 1, 2012, the date which the financial statements were available to be issued. There were no material subsequent events which affected the amounts or disclosures in the financial statements.